Telesystem 2021 SPIFFs COMMUNICATION SIP Trunks (Standard, MS Teams Integrated) **COLLABORATION** UCaaS, HPBX **NETWORKING** DIA, Private WAN, SD-WAN, Colocation MANAGED SECURITY Meraki, Sophos with Endpoint Security **MANAGED WIFI**

TERMS & CONDITIONS: Signed service order must be received between 7/1/2021 through 9/30/2021 to qualify. Offer applies to new customers only. Minimum 36 month term required. SPIFF will be a one-time payout equal to the incentive multiple times the monthly recurring charges for the Telesystem services identified in the incentive. Telesystem reserves the right to reduce or eliminate SPIFF without notice on opportunities sold using special pricing. SPIFFs exclude monthly recurring charges for hardware (handsets, CPE, etc.), taxes, and any surcharges or regulatory fees. Partner must have a valid Telesystem Agent Agreement to qualify. SPIFFs up to \$5000 to be paid the month following order acceptance by Telesystem; Telesystem reserves the right to pay SPIFFs greater than \$5000 upon successful billing activation of the end user. SPIFF will be charged back if the customer cancels service before or during the initial contract term. Telesystem reserves the right to modify or cancel this promotion at any time without notice. Telesystem reserves the right to exclude agents from SPIFFs if Telesystem determines in its sole discretion that agent or sub agent has acted in a fraudulent manner. Telesystem is not obligated to provide prior notice if SPIFF promotion ends early. SPIFF payments that exceed \$30,000 on a single opportunity, or that are based on services sold below standard pricing are subject to review by Telesystem executive management and may be altered at the sole discretion of Telesystem. Additional terms and conditions may apply as determined at the sole discretion of Telesystem.

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